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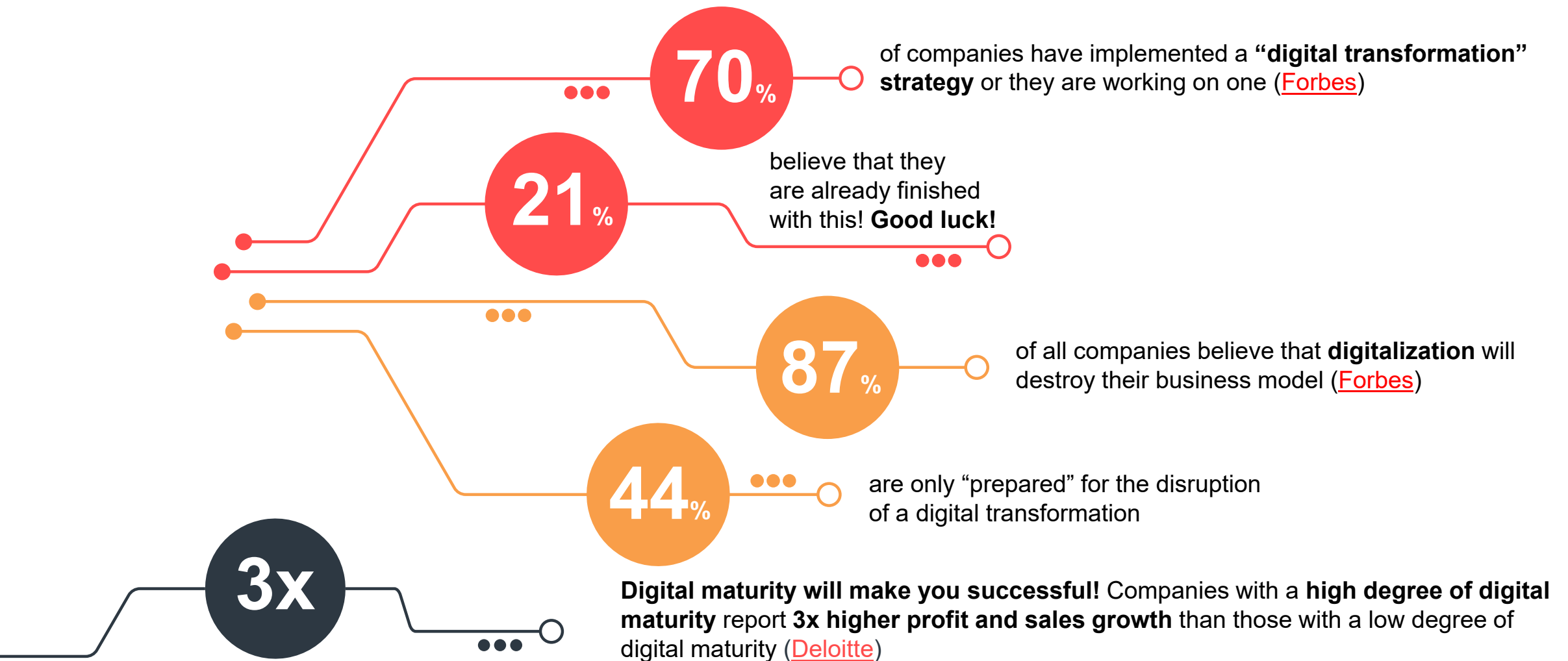
Company presentation

ELEMENTS OF THE DIGITAL NOW

Companies are on the path to the digital transformation

valantic

70% of companies have implemented a **"digital transformation" strategy** or they are working on one ([Forbes](#))

21% believe that they are already finished with this! **Good luck!**

87% of all companies believe that **digitalization** will destroy their business model ([Forbes](#))

44% are only "prepared" for the disruption of a digital transformation

3x **Digital maturity will make you successful!** Companies with a **high degree of digital maturity** report **3x higher profit and sales growth** than those with a low degree of digital maturity ([Deloitte](#))

valantic will accompany you along the path to the digital transformation – from strategy to tangible realization

valantic

"

We believe in the power of the digital transformation!

That's why valantic is one of the fastest-growing **digital solutions**, **consulting,** and **software** companies on the market.

With more than **3,000 specialized consultants and developers**, we assist more than **500 blue chip clients** with the **implementation** and **intelligent deployment** of innovative **digital technologies.**

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We want to break down established patterns of thought: to do this, we combine technological expertise with industry expertise & the human touch

valantic unites well-established knowledge of **core systems** with an understanding of the **latest technologies**

In addition to their technology expertise, our consultants have specific **industry expertise.**

We value projects where **people** not only regard their roles as a job, but also **as a meaningful way to spend their time**.

Because valantic is managed **as a partnership**, our customers always speak to a manager who assumes **full responsibility** for the project.

14 years' project experience per employee speak for themselves.

We focus on **7** key industries.

Employee fluctuation of less than **5%** demonstrates our level of motivation.

99% customer loyalty quota is a guarantee of your satisfaction!

Technology expertise

Industry expertise

The human touch

Quick decision-making

valantic

From the customer's point of view, valantic combines the advantages of decentralized entrepreneurship with the strength of a large organization

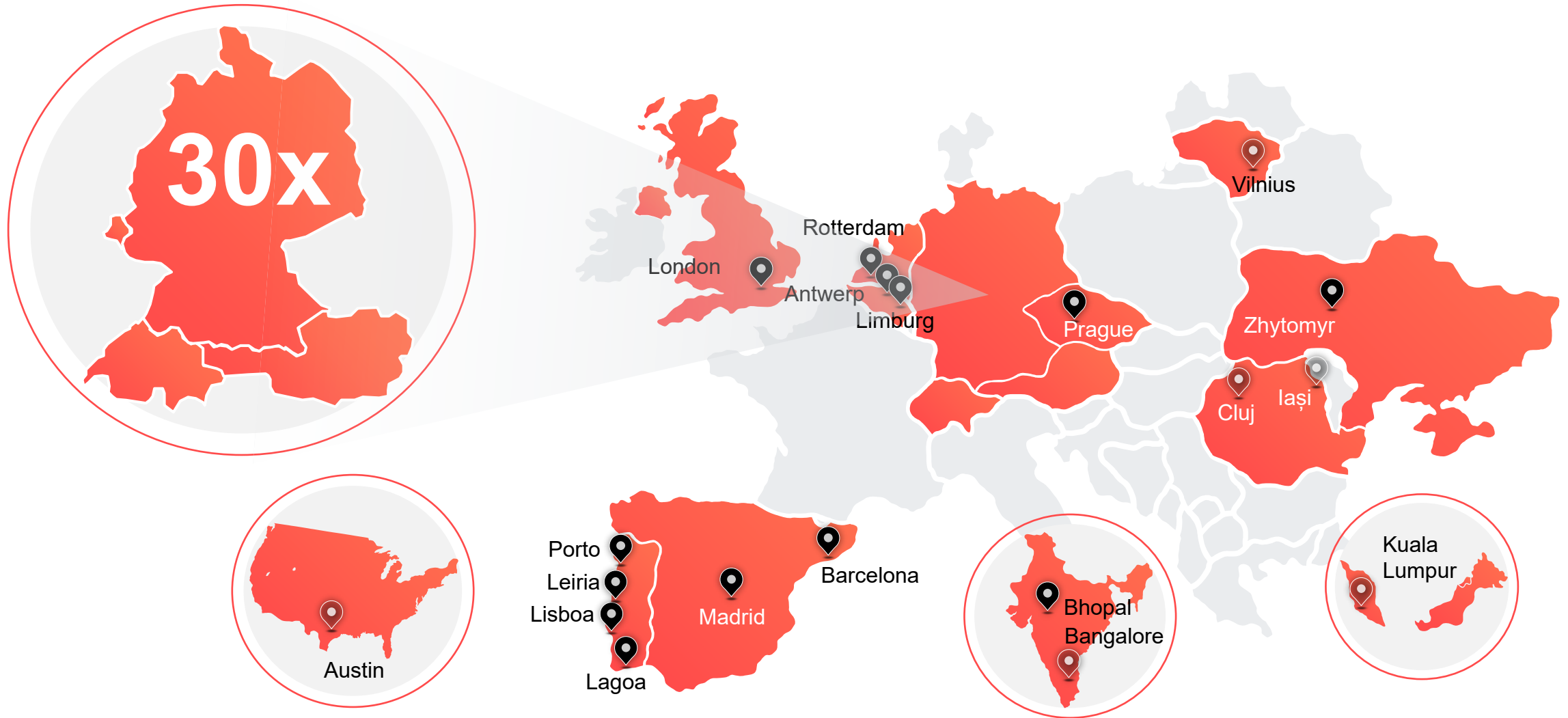**Advantages of a large, international company**

- Economic stability
- Broad specialization and industry expertise
- Operative excellence thanks to knowledge synergies
- International project teams

valantic
Philosophy

Speed and reliability of a medium-sized company

- Customers speak directly to decision-makers
- Individual attention, high continuity, and the human touch
- Great flexibility

5

valantic is close to you. More than 49 times. And counting.

valantic

30x

Vilnius

Rotterdam

London

Antwerp

Limburg

Prague

Zhytomyr

Cluj

Iași

Porto

Leiria

Lisboa

Barcelona

Madrid

Bhopal
Bangalore

Kuala
Lumpur

Lagoa

Austin

valantic Facts & Figures

+3,000 experts

>100 awards

Ø14 years project experience

<5% fluctuation

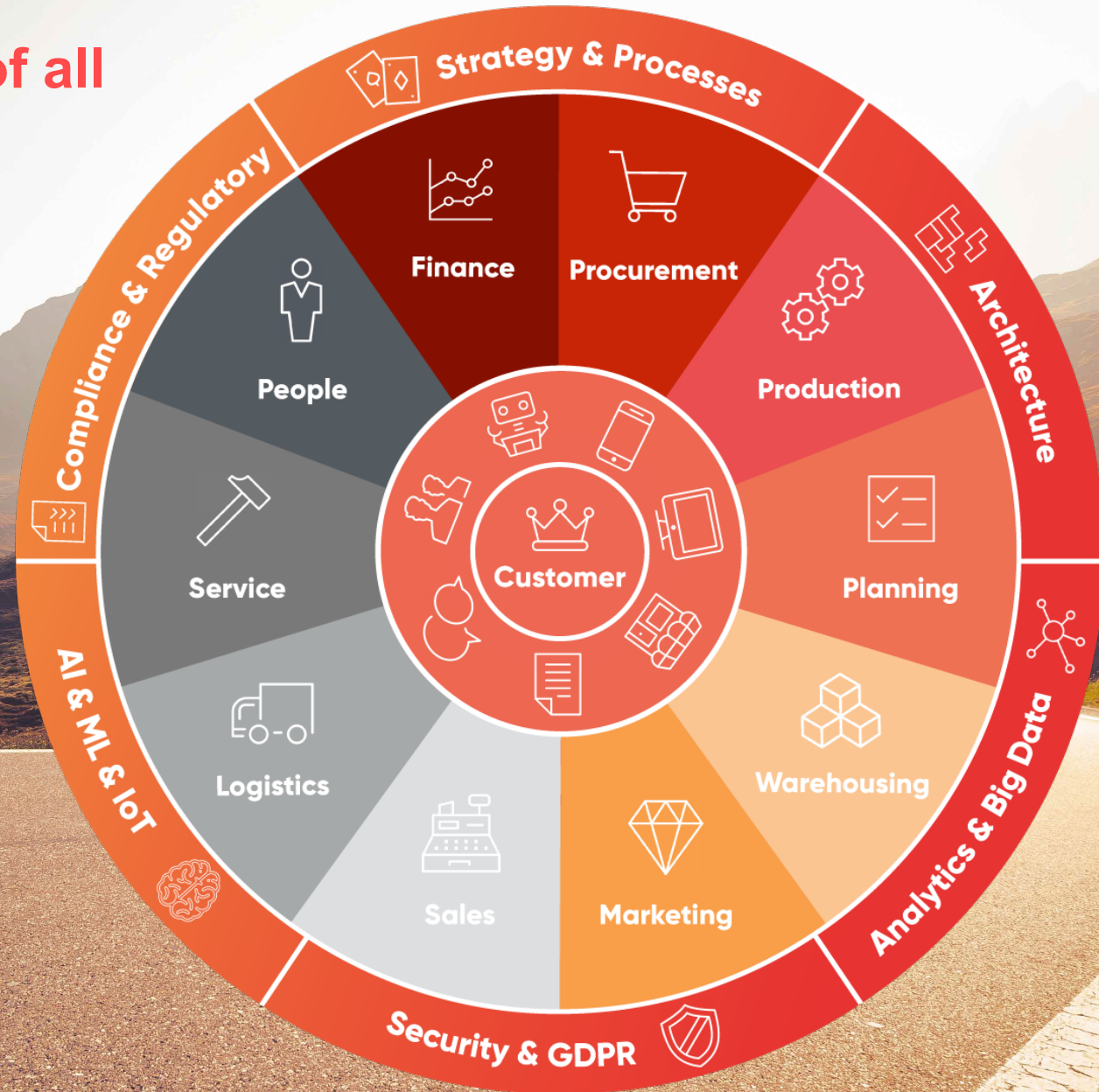**99%** customer loyalty

+500 million EUR sales in 2023e

+500 blue chip clients

We focus on the comprehensive support of all company processes
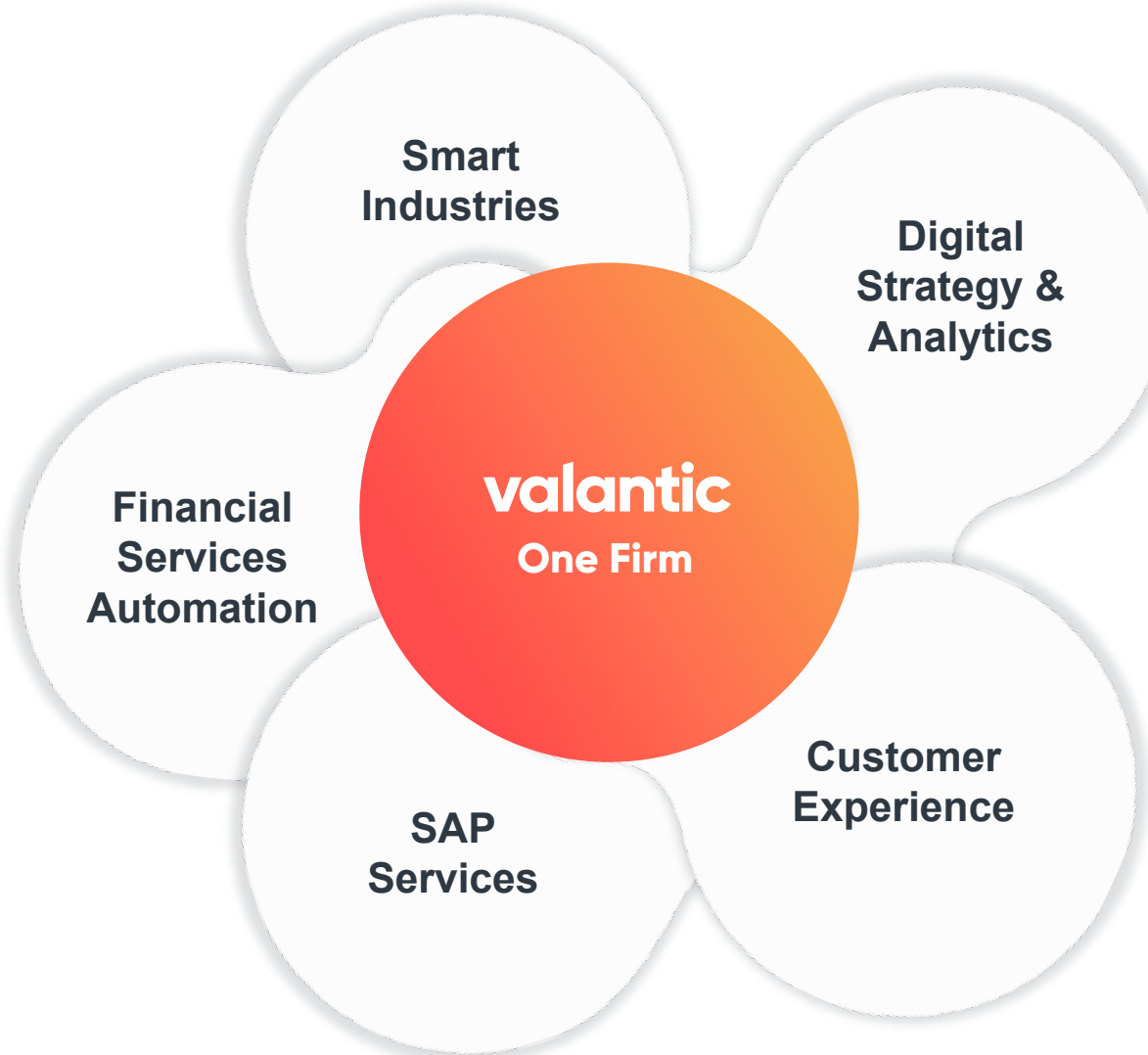
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Our 5 divisions

This is how we bundle our specialized knowledge for maximum customer benefit

valantic Offers Its Service Range via Five Specialized Divisions – To Enable Optimal Holistic Consulting of Its Customers

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Conception, implementation and operation of digital end-2-end business processes and services

A market leader for digital enablement of the financial services industry

360° SAP IT consulting over the entire solution life cycle

Smart Industries

Digital Strategy & Analytics

Financial Services Automation

valantic
One Firm

SAP Services

Customer Experience

Digitization strategies – from conception to tangible implementation

Seamless, personalized and inspiring customer journeys across all customer channels
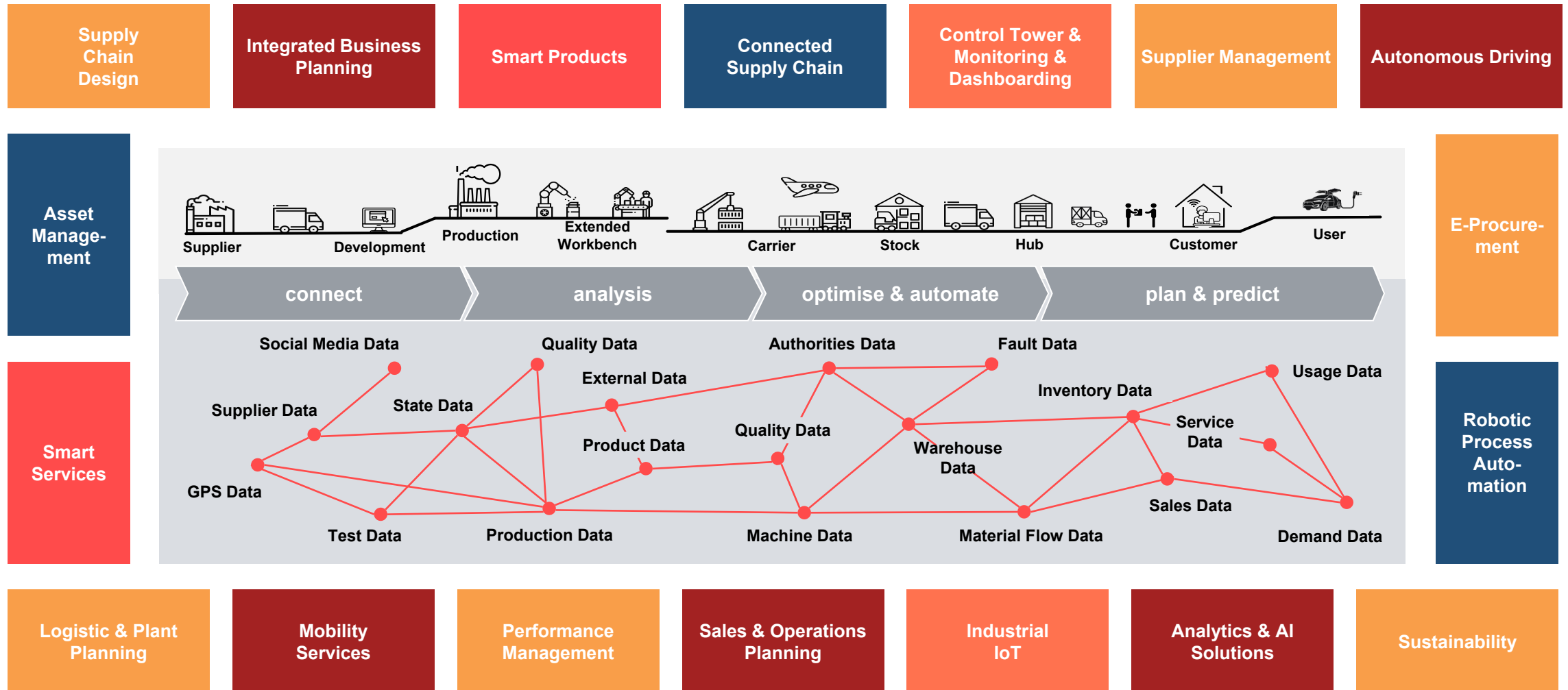
10

Holistic Consulting for Supply Chain and Production Processes
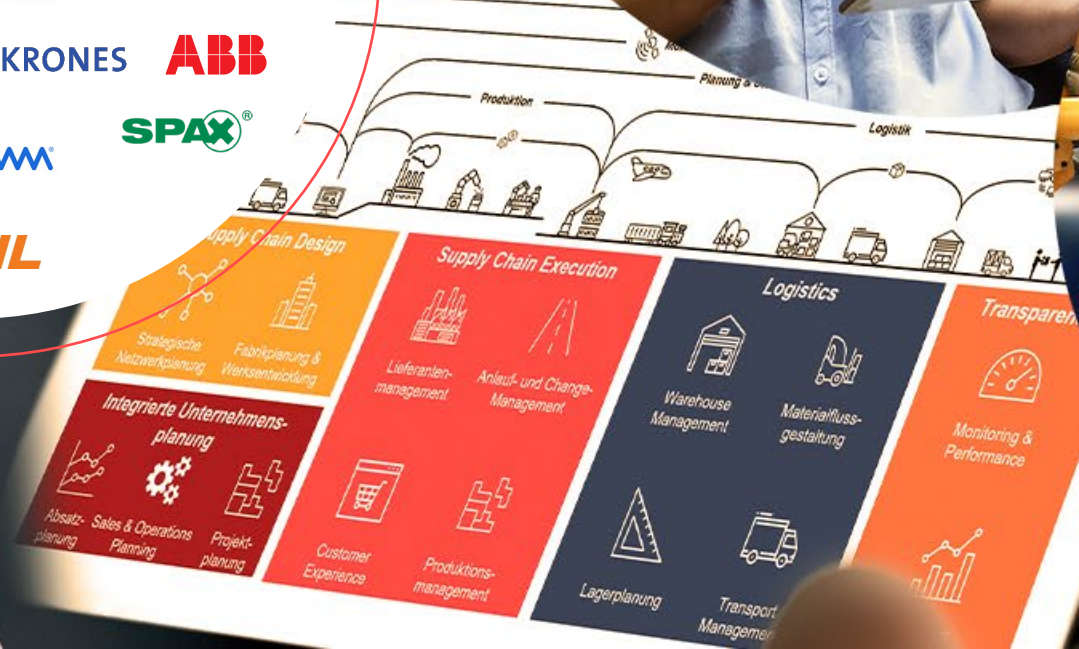
Smart Industries

- Multi-award-winning **consulting** and **solutions provider** for the holistic optimization of **local** and **global value chains** of **manufacturing companies**

- **Key areas:** Smart Industries, Industrial Internet of Things (IIoT), Operations, S&OP, Logistics, Supply Chain Dependability and Product Lifecycle Management, Smart Mobility, Predictive Maintenance, Business Process Management (BPM)

- Focus on **implementing established best-of-breed solutions** (SAP, Teamcenter, Camunda, Ivalua, o9, and many more).

- In addition, value generation and differentiation through **proprietary software products: waySuite** – Software for real-time Sales & Operations Planning

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11

End-to-end consulting, solutions and services in our clients' supply chain, manufacturing & services environments

valantic

Supply Chain Design

Integrated Business Planning

Smart Products

Connected Supply Chain

Control Tower & Monitoring & Dashboarding

Supplier Management

Autonomous Driving

Asset Management

Supplier — Development — Production — Extended Workbench — Carrier — Stock — Hub — Customer — User

E-Procurement

connect — analysis — optimise & automate — plan & predict

Smart Services

Social Media Data · Quality Data · Authorities Data · Fault Data
Supplier Data · State Data · External Data · Usage Data
Inventory Data · Service Data
Quality Data · Warehouse Data
GPS Data · Product Data
Test Data · Production Data · Machine Data · Material Flow Data · Sales Data · Demand Data

Robotic Process Auto-mation

Logistic & Plant Planning

Mobility Services

Performance Management

Sales & Operations Planning

Industrial IoT

Analytics & AI Solutions

Sustainability

Supply Chain Excellence – References

Smart Industries – References

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Successfully Implementing Digital Strategies and Business Analytics

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Digital Strategy & Analytics

- C-level strategy consulting in the area of digitization and IT

- Development of digital and data-driven business and operating models

- M&A transaction consulting, leading in Due Diligence, Value Creation, Carve-Out and Post-Merger Integration

- Process Intelligence (RPA & Process Mining)

- End-2-end CFO consulting in the areas of Finance, Corporate Management and Corporate Performance Management

- IT security (especially cyber-security) and data protection

- Data & Analytics: realization of data-driven business models, Data Science, Business Intelligence and Advanced Analytics

High-Profile Partnerships & Awards

Digital Strategy & Analytics

- IBM Gold Partner (IBM Best Seller Award 2019 in the category "Software Award Total")

- SAP Gold Partner and Top Partner of Informatica, Anaplan, MicroStrategy and Motio

- ISO 9001:2015 certified training center

- Research partnerships with FHS St. Gallen (CH), Nordakademie, FH Wedel, Berufsakademie Sachsen

- Cooperation with the German Federal Network Agency and (BfDI)

- Cooperation with the Federal Office for Information Security (BSI)

Digital Strategy & Analytics – References

Our Passion: Extraordinary and Successful Customer Experience

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Customer Experience

- All relevant **digital business solutions** under a single umbrella (SAP CX, Salesforce, Spryker, Adobe/Magento, Shopware, Pimcore, Shopify...).

- **360° customer experience approach: Digital Business Consulting, User/Customer Experience Management & Digital Marketing** create measurable added value

- End-to-End solutions: **Fast** and **profitable operation** through first-class performance and full integration into legacy structures, systems & processes

Our Aspiration:
Customer Experience Leadership

Customer Experience

- **Future-oriented platforms** through a system-agnostic approach

- In-depth, **vendor-independent technology know-how**

- **800 digital experts**

- Hundreds of **successful customer projects**

- Proven methodology portfolio for **short time-to-market**

- Holistic mindset and implementation

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Customer Experience – References

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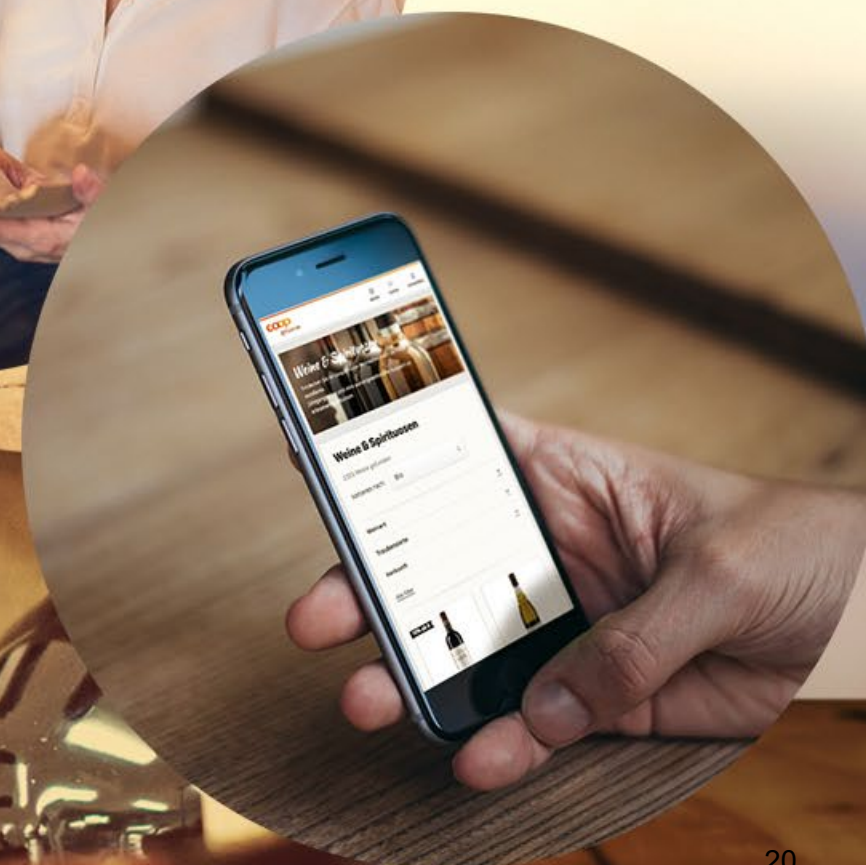
360° SAP advising along the entire value chain

SAP Services

- From strategy to implementation and operation, we will assist you with the digitalization of all SAP-supported company processes

- Our SAP portfolio includes, among others, S/4HANA, Customer Experience, Finance, HCM, Digital Supply Chain, Ariba, and Analytics

- Plus SAP add-ons for finance, HCM, security, authorization and master data management; document, contract and license management

- Extensive support, our training center, and managed application of SAP solutions round out our services

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Highlights, special skills and awards in the SAP Services field

valantic

SAP Services

- Deep understanding of medium-sized companies and proven industry experience

- Agile introduction methodology ensures quick, secure go-to-market

- Numerous certifications & awards:

SAP Gold Partner™

DIAMANT-INITIATIVE FÜR PARTNER 2022 SAP

SAP Pinnacle Awards 2022 Winner

brandeins /thema b* 2022 Beste Unternehmens-berater Heft 22

SAP® Cloud Focus Partner

SAP Services – References: Industry, plant engineering and construction

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SAP Services – References: Automotive

valantic

TOYOTA

KNORR-BREMSE

Continental   DAIMLER

Knaus Tabbert
GROUP

SAP Services – References: Banks & insurance companies

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Deutsche Bank

Cortal Consors
BNP PARIBAS

Postbank

pbb
DEUTSCHE
PFANDBRIEFBANK

SAP Services – References: Media, services & retail

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SAP Services – References: Power & water utilities, public admin. & health care

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Maximum specialization in the financial industry

valantic

Financial Services Automation

- Leading provider of automation solutions for the financial industry in Europe

- 7 of the German Top 10 banks trust in valantic for the digital transformation

- Market leader in the instant payment segment in Eastern Europe

- 300 highly specialized employees in software development, system integration, operations, and business process consulting

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valantic Financial Services Automation helps financial institutions with the cost-effective automation of critical business processes

valantic Financial Services Automation product and service offerings

Electronic Trading

Transaction Process Automation

Payment Systems

High-performance trading automation
for all asset classes and trading spaces

Real-time process automation
across different core systems, channels, transaction types, and formats

Real-time payment automation
across different networks, geographies, and channels

The FSA Electronic Trading Hub

automates securities trading by connecting trading platforms, financial institutions, and customers – globally, across all asset classes.

The FSA Transaction Process Automation Hub

is a low-code software platform for data integration, validation, transformation, and orchestration – including a workflow engine, which enables business process automation and open banking.

The **FSA Real-time Payments Hub**

is a payment & investigation platform that enables financial institutions to modernize their payment infrastructure – including instant payment functionality – without having to rebuild the core banking system.

FSA – References:
Banks

valantic

FSA – References:
Insurance companies,
brokers, service providers

valantic

We look forward to hearing from you

valantic

valantic GmbH

Ainmillerstraße 22
80801 Munich
Germany

Tel: +49 89 2000 85 91 0

Mail: info@muc.valantic.com

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