

valantic

Data & AI Platform

A selection workshop to choose
the right foundation for lasting
business value



Data & AI Platform

BUILD THE FUNDAMENT FOR YOUR DATA BACKBONE AND AI VALUE

TARGET INDUSTRY	All industries
TARGET PERSONA	CIO, CDO, Head of Data & AI
WHY VALANTIC	- End-to-end data and AI partner from strategy, vendor selection to implementation - Vendor-agnostic expertise across leading technologies (e.g. Databricks, Snowflake, MS Fabric) 850+ Data & AI experts - Proven frameworks and good practices - Many years of experience and established methods

TRUSTED BY



YOUR CHALLENGES

- ➔ **No Single Source of Truth**
 - Data scattered across disconnected systems
 - Inconsistent numbers erode trust in decisions
 - Manual, duplicated pipelines drain engineering capacity
- ➔ **Limited analytics & AI capabilities**
 - Initiatives stuck in pilots, never reaching scale
 - Legacy infrastructure can't support modern AI workloads
 - Rising cost and complexity from redundant systems
- ➔ **Missing governance & metadata catalog**
 - Data hard to find, trust, or reuse
 - Unclear ownership undermines accountability
 - Ungoverned data creates compliance exposure

HOW WE HELP

- 
Platform Selection & Strategic Fit
 Assessing your priorities and selecting the right platform (e.g. Snowflake, Databricks, MS Fabric) through a structured, vendor-neutral evaluation
- 
Implementation & Governance
 Designing the target architecture and governance setup, building the platform, and enabling your teams to run it independently
- 
AI Use Cases & Value Realization
 Identifying and implementing high-impact AI use cases on top of your new platform to turn data into measurable business value

YOUR BENEFITS

- TRUSTED DATA FOUNDATION**
Clean, consistent data for every decision and every AI use case
- SCALABLE AI & ANALYTICS**
Analytics and AI initiatives that move from pilot to production at scale
- REDUCED RISK**
Improved governance, transparency and control across critical data and AI use cases
- ONE OPERATING MODEL**
Transparent ownership, processes and responsibilities across the entire organization

LET'S GET STARTED

Starter Workshop



Platform Selection & Strategic Fit

Assessing your priorities and selecting the right platform (e.g. Snowflake, Databricks, MS Fabric) through a structured, vendor-neutral evaluation



Interactive workshop + selected interviews + preparation & follow up



12.000-€

TARGET

In a single workshop day, we work through your criteria together, compare the leading options (e.g. Snowflake, Databricks, Microsoft Fabric) on a fact basis, look into the tools and deliver a clear recommendation for next steps.

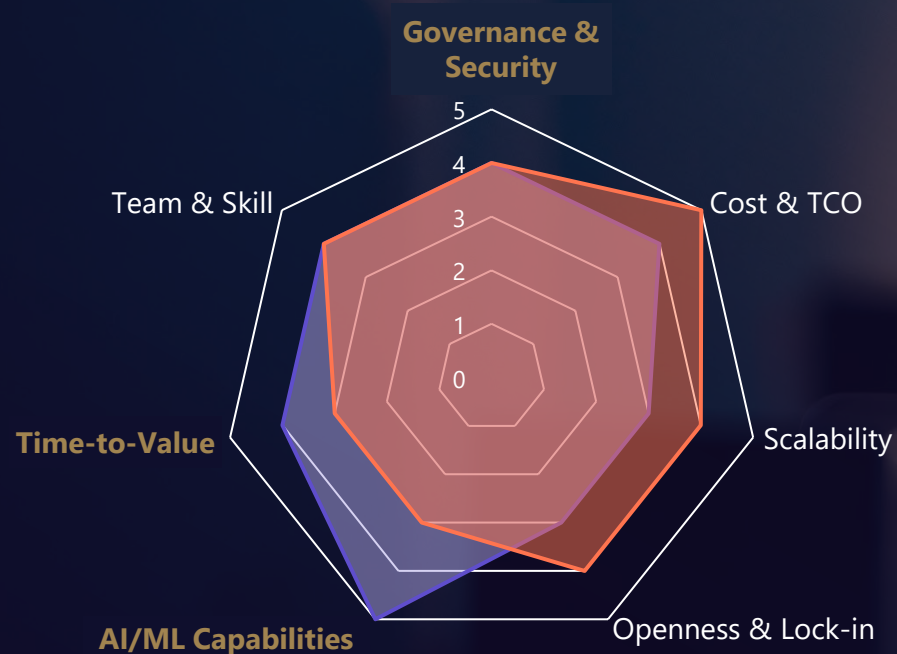
PACKAGE COMPONENTS & DELIVERABLES

1. **Kickoff & Pre-Workshop Questionnaire:**
Short kickoff call with the project sponsor, followed by a compact questionnaire covering your current landscape, workload profile, and first criteria weighting
2. **Structured Interviews:**
Short structured interviews across the organization to surface skillsets, priorities, and constraints beyond the questionnaire
3. **Deep-Dive Workshop:**
Joint criteria prioritization, fact-based comparison of candidate platforms, optional live demos, and scoring synthesis
4. **Outcome & Outlook:**
Weighted decision criteria catalog, fit scoring, and a clear recommendation. Plus an outlook on next steps toward implementation and scaling

The Starter Workshop – Turning Criteria into a Clear Platform Recommendation

■ Platform A

■ Platform B



How the scoring works

1. Criteria are jointly defined and prioritized with your team during the workshop
2. Up to 3 top-priority criteria are selected and receive double weighting (examples highlighted in gold)
3. Each platform is scored per criterion based on joint discussion and evidence
4. Weighted scores are aggregated into a clear, comparative recommendation

Platform A (weighted)

4 / 5

Platform B (weighted)

3.7 / 5