# Integrated Reporting & BI Tool



# Growth increase through integrated BI tool for European specialist bank



### **REQUIREMENTS**

#### **BUSINESS CHALLENGES**

- A European specialist bank intends to grow steadily through infrastructure financing and position itself better in its market
- To do this, the bank needs a centralised and upto-date data basis.
- The reporting system and future analyses must be created and improved for various recipients.

#### **PROJEKT OBJECTIVES**

- Growth through improved reporting function
- Credit risk reduction through daily monitoring
- Improved utilisation of equity

## **W**OUR CONTRIBUTION

- In collaboration with our software partner Tableau®, a customised reporting system was developed for the Management Board and for the entire sales department
- This presents all project and risk data in an up-todate and innovative way (via iPad, smartphone, etc.)
- With our solution, we were able to successfully replace the previously manual supervisory board reporting with modern dashboards and analyses
- We were able to support the client with many suggestions for improvement thanks to our many years of experience in the banking sector and technical expertise in Tableau
- Together with the local IT department, we continue to develop the DWH for new reports and analyses



## **KEY RESULTS**

- Increased market position from position 30 to position
- Increased profitability
- Significant improvement in project pricing, portfolio risk & liquidity management
- Optimisation of the bridge between investors & customers through increased transparency
- No significant losses even in a very volatile market environment

